

5 Reasons Your ERP isn't Providing the Desired ROI

A summary of Sean Culey's eBook



The Business does not take enough Ownership of the ERP System

"IT is given responsibility for implementing tools and designing business processes that they will never directly use"



"Best-in-Class implementations are **35%** more likely to have business professionals accountable for their success"*



ERP was viewed as a Silver Bullet

"Technology can accelerate a transformation, but technology cannot cause a transformation"

- Jim Collins



Strategy remains unclear

"Technology cannot be the answer if you are unsure of its purpose"



"**25%** of Best-in-Class companies are more likely to use the ERP as a mechanism for visibility"*



ERP success requires T-Shaped people



"More time and attention is often spent on the technical implementation rather than spending time to ensure the integrated nature of the ERP is fully understood"



Lack of Ownership and Accountability for Data

"Data is seen as boring and unglamorous, and is therefore often an afterthought"



"Best-in-Class organizations are **69%** more likely than all others to have a job role dedicated to data management"*



UNDERSTAND ISSUES!



CONTROL PROCESSES!



IMPROVE OUTCOMES!

Every Angle



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