

CUSTOMER CASE STUDY

Dockwise: “To us, Every Angle is an incredible tool for process improvement.”



Dockwise has been providing exceptional transport solutions for more than 30 years. The international organization is proud to operate the world's largest and most versatile fleet of semi-submersible heavy-lift vessels and serve the market as leader in providing specialty ocean transportation and offshore installation services worldwide. Dockwise has the ambition to be the contractor of choice for the execution of ocean transport, logistical management and installation of extremely large and heavy structures.

Dockwise deals with multi-million dollar projects that involve huge amounts of international, procedural and financial administration. They have a need for accurate information on their processes and, towards that end, decided to implement SAP. Later, Dockwise discovered that, while SAP was excellent in some areas, retrieving the proper management reports was a challenge; business users were spending time using Excel to achieve their reporting goals. Not wanting to have complex, expensive custom-made reports, Dockwise turned to Every Angle.

Implementation of Every Angle

Dockwise began to engage Every Angle in January, 2010 in order to easily extract transactional information from SAP. One of the main criteria was the possibility to extract and combine information from different SAP modules and, in a short period of time, the Financial Department became dependent upon Every Angle for precisely this task. Today, Dockwise, utilizes the Every Angle solutions for their daily operations as well as selected KPI reports.

Management issues/challenges

Dockwise management was looking for solutions to a number of pressing challenges, such as:

- How can we easily generate management reports from our ERP system?
- How can we have SAP support our Procure-to-Pay process?
- What is the status of our different Procure-to-Pay processes? Especially the part of our Invoice-to-Pay process?
- What are the bottlenecks in our processes?

- Which suppliers are responsible for supplier reliability?
- How accurate is the master data in our transactional system and how can we increase the reliability?
- How can we easily determine whether our projects are on target?

Results

After implementing Every Angle, Dockwise was able to:

- Generate quick and accurate management reports
- Gain excellent insight into the Procure-to-Pay processes
- Improve the Invoice-to-Pay procedure
- Especially the reduction of lead times
- Gain easy access to transactional data
- Clean up master data
- A considerable improvement of supplier reliability.

Examples of how Every Angle is being used

• Supporting Management Reports

Every Angle provides clear visibility and transparency of processes, resulting in the up-to-date status of projects and the controlling of lead times.

• Procure-to-Pay Process

Purchasing documents are often entered into the system, but if crucial information is incorrect, this can lead to a halt in the process. With Every Angle, Dockwise creates easy reports identifying bottlenecks in the system, that can be resolved quickly in order to clear process blocks.



“ The Financial Department realized that they could not work without Every Angle anymore. To us, Every Angle is an incredible tool for process improvement. ”

ROB VAN DEN BROEK

Head Accounting and Administration at Dockwise



• **Invoice-to-Pay Processes**

Many invoices come in without knowing which project or project leader they belong to. Unnecessary time and effort was wasted, but with Every Angle immediate insight into the status of open invoices puts accountability and responsibility with the proper person. This improvement led to a reduction of lead times with more than 75%.

• **Purchasing Documents**

The accountability of long lasting projects results in long lead times. Every Angle puts the responsibility back with the appropriate parties, forcing them to act accordingly and supporting a streamlined process.

• **Cleaning up Master Data**

When dealing with international trade the smallest details, and therefore smallest errors, can have huge repercussions, resulting in substantial loss of money and delays in deliveries. Every Angle provides the ability to manage the master data accuracy.



 **Every Angle**

Cross-process self-service analytics for SAP®

Every Angle's self-service, cross-process analytical capability empowers organizations with new levels of actionable insight - enabling them to **'know more and act faster'**. Every Angle provides real **understanding** of what is actually going on across the business (and why), enabling people to act early enough to **control** performance and drive significant financial **improvements**.