Calvin Klein's migration challenge
Following the re-acquisition of Calvin Klein, it became imperative to get all of the different brand’s business processes aligned properly. As Calvin Klein was not an SAP user, a complex project was initiated to transfer the huge data volumes from Calvin Klein’s non-SAP system to the SAP industry solution Apparel & Footwear (SAP AFS) that Tommy Hilfiger uses. This migration posed a number of tricky challenges.

Data and Process Transparency and Quality
The Fashion Industry launches new collections to their consumers every season. These collections are represented by individual master data records in the system, and are used in all of their orders to wholesale and retailers. Calvin Klein had to transfer all its transactional and master data to the SAP platform without losing any details, data quality or process quality.

Every Angle was able to provide an out-of-the-box solution to help with the migration of data from Calvin Klein’s non-SAP system to Tommy Hilfiger’s SAP system that:
- Maintained the integrity of the data
- Ensured that processes could still be executed with quality
- Significantly reduced the length of the SAP integration project
- Simplified the migration.

The Every Angle Advantage
Every Angle’s ability to highlight data pollution and recognize disruptions and their root causes helped to minimize the risks associated with the data migration project, considerably increasing its effectiveness and efficiency.

Every Angle enabled the Tommy Hilfiger team to access and check the quality of the migrated data before it was released to the production SAP system, allowing for adjustments and ensuring customers were not impacted.

Every Angle was able to provide a full health check on the migrated data, checking to ensure that:
- Customer and material master data was populated and error free
- Ensure all data transferred from one system to another without issue
- Perform a series of checks on the integrity of sales orders (sales order quantities on size level, sales order prices, sales order types, etc. for the correct representation of Calvin Klein’s order book)
- Check the completeness of the sales processes.

Every Angle’s ability to extract the data automatically from the Tommy Hilfiger SAP system also made the need for an additional ETL (Extract, Transform, Load) tool irrelevant – saving time and money.
Results
Due to their extensive use of Every Angle, PVH was able to wrap up the SAP migration project in less than six months – on time and with the required level of quality.

As Rudy Boogaard, VP Central Operations Europe, Tommy Hilfiger, declared:

“Without Every Angle, our SAP project would have been considerably more complex and more drawn-out.”

Every Angle supported us with:
- master data checks before the Go-Live,
- ad-hoc process analyses during the Go-Live, and
- the early recognition of issues and disruptions after the Go-Live.

“With Every Angle, we were able to respond to and deal with the issues that came up, we overcame problems before they escalated and identified problems before they arose.”

Beyond the Migration
Once Tommy Hilfiger saw for themselves the power of Every Angle, most notably its unique supply and demand matching capability, its usage was expanded in order to help their Supply Chain team enhance the overall performance of the business. They have been loyal customers and advocates ever since.

Every Angle
Cross-process Self-service Analytics for SAP®

Every Angle’s self-service, cross-process analytical capability empowers organizations with new levels of actionable insight – enabling them to ‘know more and act faster’. Every Angle provides real understanding of what is actually going on across the business (and why), enabling people to act early enough to control performance and drive significant financial improvements.