



# Every Angle

KNOW MORE. ACT FASTER.

## THE DISCRETE MANUFACTURING INDUSTRY

Make excellence a daily occurrence

Automotive

Discrete Manufacturing

Fashion

Food and Beverage

Non-food products

Pharma

Processes and Chemicals

Retail

Utilities

Wholesale

Discrete manufacturing industry covers a variety of different production environments, from the straightforward high volume manufacture of make-to-stock commodity components through to the design, engineering, and manufacturing of more detailed, lower volume make-to-order items. From this diversity comes complexity, and this complexity if not properly managed can bring big costs.

### The Discrete Manufacturing Industry

Managing high volume / low complexity production puts high premiums on inventory controls, lead times and reducing or limiting materials costs and waste. Conversely, managing low volume / high complexity production results in the need for an extremely agile manufacturing system that can improve quality and time-to-market speed while cutting costs.

Either way, deep understanding of what exactly is going on through the production flow cycle is required to control and manage the complexity involved - from production order planning, through to rescheduling, delivery tracking and inventory management. In both cases, complex and multi-level bills of materials combined with a high number of SKUs requires a disciplined approach to master and transactional data management, while constantly changing engineering requirements, supplier backlogs and component shortages can have a high impact on production efficiency and order fulfillment.

**“ I can't imagine a situation where I would want to go live with SAP without Every Angle – because with Every Angle we could make every big problem very small, and allocate the right people to manage that problem. ”**



**FILIP BEYERS**

Director Operational Excellence, Heras International

**HERAS**

**“ With Every Angle, we have valuable information at our fingertips. We are able to shorten our response time and lower our IT costs on reporting. ”**



**JUAN SCARPA**

Supply Chain Support Manager, Biomet

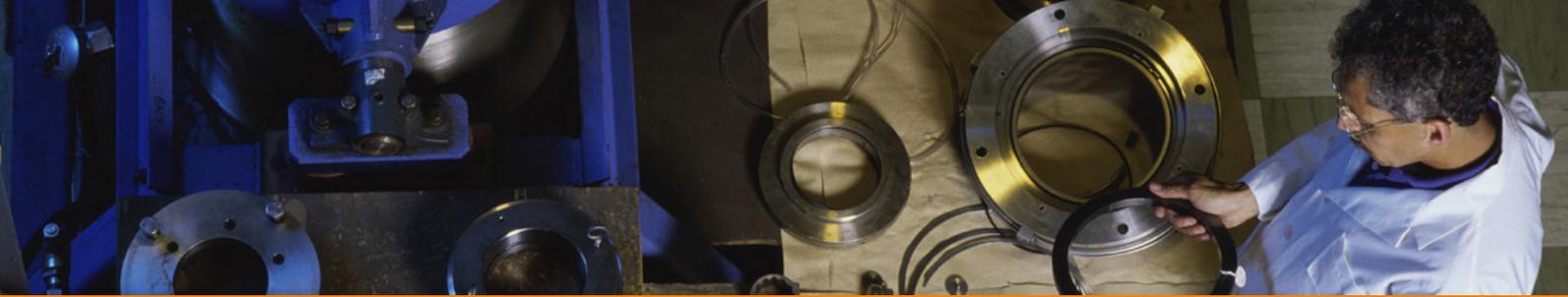
**BIOMET**

### Every Angle's value to the Discrete Manufacturing Industry

Every Angle's out-of-the-box solution has helped a large number of SAP-enabled discrete manufacturers to achieve full supply chain visibility and control. We understand that in a highly transactional environment with millions of SKUs, transaction control is critical. To achieve this, Every Angle empowers your team with cross-process insight and intelligence, able to understand the relationships between demand and supply components, simplifying the complexity and create real insight across areas such as

- ✓ Purchasing
- ✓ Component requirements
- ✓ Planned and production orders
- ✓ Stocks and finished product demand (sales orders + forecast.)
- ✓ Master Data (BOM's, lead times, vendor info records etc)
- ✓ Resource availability

The result is clear supply chain visibility and transparency, creating a control tower over your supply chain.



“ We wanted to have root cause analysis about our problem purchases – is the problem in production or is it in sales? But we couldn’t quite put our finger on it.

With Every Angle, the information is there and we can see where the bottleneck is in the process. ”

RENE OVERWATER

Manager of Administrative Logistics, Eriks



ERIKS

“ You need a system that is quick to adapt to the need of that moment; and with Every Angle we managed to do this very easily. ”



FILIP BEYERS

Director Operational Excellence, Heras International

HERAS

### Benefits

In addition to providing business users with an overview of parts availability and critical parts, Every Angle is able to highlight current and future bottlenecks, and uniquely highlight the possible reason for that bottleneck. The effects of phase in / phase out situations, as well as development and/or engineering changes, can be easily adapted, resulting in the close monitoring of the product life cycle and the ability to anticipate changes in the production process. Every Angle users are therefore empowered to make informed proactive decisions based on accurate data, enabling them to avoid component shortages, production delays and late sales orders.

### Results

Every Angle can be used in the Discrete Manufacturing Industry to deliver:

- ✓ Unparalleled insight into the end-to-end supply chain process
- ✓ Significant improvements in capacity planning
- ✓ Powerful cross-process transparency
- ✓ Easy to use and flexible operational reporting capability
- ✓ Constant control over master data
- ✓ Reduction of inventory through better understanding of requirements (component, semi-finished and finished)
- ✓ Enhanced control over production process

“ Many IT projects claim to be plug and play but Every Angle actually did deliver plug and play within 3 days which is absolutely perfect. ”



PETER SCHERPENISSE

Group Project Manager, Kverneland Group



PHILIPS

HunterDouglas

SULZER



HITACHI  
Inspire the Next



## Every Angle Cross-process Self-service Analytics for SAP®

Every Angle’s self-service, cross-process analytical capability empowers organizations with new levels of actionable insight - enabling them to **‘know more and act faster’**. Every Angle provides real **understanding** of what is actually going on across the business (and why), enabling people to act early enough to **control** performance and drive significant financial **improvements**.

SAP® Certified  
Powered by SAP NetWeaver®

SAP® Certified  
Integration with Applications on SAP HANA®

[www.everyangle.com](http://www.everyangle.com)