

Every Angle

KNOW MORE. ACT FASTER.

THE PHARMA INDUSTRY

Where transparency and traceability meet.

Automotive

Discrete Manufacturing

Fashion

Food and Beverage

Non-food products

Pharma

Processes and Chemicals

Retail

Utilities

Wholesale

The Pharma Industry focuses on the production of pharmaceuticals. Therefore, supply chain transparency, batch traceability and quality control are essential in order to manage and mitigate risks in the supply chain.

Globalization has led to volatility in the industry: a great product today could be an obsolete product tomorrow. Therefore, the Pharma Industry is dealing with inventory risks:

- ✓ The obsolescence risk caused by shelf life expiration, changing government regulations and an unbalanced supply chain;
- ✓ The high levels of working capital required to operate;
- ✓ The out-of-stock risk, as the global market changes constantly and customer demands become more rigid.

Another risk that the Pharma Industry has to take into consideration is the management burden risk: as companies have to comply with strict industry and government regulations, IT costs are tremendously high due to IT validation systems. This can lead to IT being too rigid to cater to all company needs.

“ Every Angle fits very well into the SAP landscape because there is already a certified interface, so you don't need to develop an interface yourself. It's certified. You can implement it within a few days. ”



PATRICK SPIT
Supply Chain Engineer



Every Angle's value to the Pharma Industry

Although it's possible to classify a lot of data in SAP, it is quite a challenge for IT or end users to get insight into the data, which means that the supply chain is not transparent enough to have a clear overview of operations. Every Angle provides business users with self-service end-to-end supply chain visibility. The Every Angle solution provides a clear overview enabling Pharma companies to lower their stock levels and increase their service levels, without additional IT cost and without jeopardizing IT validation. They become more flexible and agile in responding to market changes and can still guarantee delivery reliability.

“ Time-saving, work-saving and therefore cost-saving. ”

SYLVIA VAN GAAL – VERSTEEGE



Results

Every Angle with all standard applications and added value can be used in the Pharma Industry with special focus on:

- ✓ Better visibility through the entire supply chain leading to companies responding faster and better (i.e. by supporting late nationalization);
- ✓ Reduction of high levels of stock while increasing service levels;
- ✓ Reduction of IT cost;
- ✓ Better stock management;
- ✓ Maintaining IT validation.

In the end, Every Angle delivers end-to-end supply chain visibility to Pharma companies, which is imperative to deliver responsive supply networks.



“ Validation is very important in the Pharmaceutical Industry, as human lives are at stake. Every Angle simplifies this validation ”

PATRICK SPIT
Senior Business Information Manager



Every Angle

Cross-process self-service analytics for SAP®

Every Angle's self-service, cross-process analytical capability empowers organizations with new levels of actionable insight - enabling them to **'know more and act faster'**. Every Angle provides real **understanding** of what is actually going on across the business (and why), enabling people to act early enough to **control** performance and drive significant financial **improvements**.

SAP® Certified
Powered by SAP NetWeaver®

SAP® Certified
Integration with Applications on SAP HANA®

www.everyangle.com