



# Every Angle

KNOW MORE. ACT FASTER.

## THE UTILITIES INDUSTRY

Contain Costs. Assure Supply. Manage Risks.

Automotive

Discrete Manufacturing

Fashion

Food and Beverage

Non-food products

Pharma

Processes and Chemicals

Retail

Utilities

Wholesale

The main goal of the Utilities Industry is to ensure the safe and proper functioning of technical installations, such as networks and machinery. Of course, this needs to be achieved at a minimal cost while dealing with complex government compliance. This industry cannot afford to fail at any procedure.

Failure could, for example, leave a whole city without electricity. Utility companies can have two types of core business activities:

- ✓ Design, build and deploy technical installations;
- ✓ Maintain and service installed base.

### Design, build and deploy technical installations

These activities often include intensive:

- ✓ Engineering and development processes;
- ✓ Master data setup (equipment, functional location including classification);
- ✓ Testing and installation;
- ✓ Setup of maintenance plans.

These activities are usually project-based, supported by SAP PS module.

### Maintain and service installed base

When maintaining existing projects, the Utilities Industry focuses on:

- ✓ Corrective maintenance: this takes place when there is a glitch in the system or a notification process;
- ✓ Preventive maintenance: this involves a maintenance schedule to upkeep equipment;
- ✓ Revisions: installation of new(er) equipment.

### Every Angle's value to the Utilities Industry

Every Angle provides a clear overview of the entire range of processes supported by SAP. This enables Utility companies to assess building projects & maintenance processes from end-to-end and monitor aging

installations as well as foresee bottlenecks before they become problems. In order to prevent major problems and complications, Utility companies can exercise preventative and corrective maintenance much earlier in the process using Every Angle.

The transparency that the Every Angle solution provides can clearly indicate whether companies are dealing with an asset or operational issue as well as how efficiently installations run.

Every Angle also shows the complete visibility of utility related supply chain processes such as:

- ✓ Planning of component requirements;
- ✓ Spare part management;
- ✓ Purchasing of services (including service master sheets and service entry sheets);
- ✓ Purchasing of spare parts and maintenance supplies;
- ✓ Contract management (with service providers.)

**“ You don't have to be an IT specialist to use Every Angle. It's very flexible, very user friendly and the response times are very spectacular when you compare them with some transactions on master data in standard SAP or BI. ”**



LUC DE MUNCK   
Purchasing Manager  
Electrabel  
edf.suez



“ We are saving time in the invoice payment process but for me it is the insights in the performance and possible bottlenecks that matter the most. ”



JOS HEMMES  
Manager Logistics



Electrabel  
GDF SUEZ

## Results

Utility companies using Every Angle are able to:

- ✓ Reduce cost through preventative and timely corrective maintenance;
- ✓ Optimize work scheduling through better visibility;
- ✓ Optimize installation performance;
- ✓ Ensure government compliance.

“ The Financial Department realized that they could not work without Every Angle anymore. To us, Every Angle is an incredible tool for process improvement.. ”



ROB VAN DEN BROEK

Head Accounting and Administration



Joulez

Electrabel  
GDF SUEZ



alliander

CITYTEC

gasunie



Every Angle

Cross-process self-service analytics for SAP®

Every Angle's self-service, cross-process analytical capability empowers organizations with new levels of actionable insight - enabling them to 'know more and act faster'. Every Angle provides real understanding of what is actually going on across the business (and why), enabling people to act early enough to control performance and drive significant financial improvements.

SAP® Certified  
Powered by SAP NetWeaver®

SAP® Certified  
Integration with Applications on SAP HANA®

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