



KNOW MORE. ACT FASTER.

Every Angle vs other BI tools

THE DIFFERENCE AND WHY IT MATTERS

SAP® Certified
Powered by SAP NetWeaver™

SAP® Certified
Integration with Applications on SAP HANA®

There is a plethora of SAP® reporting tools to currently choose from, both delivered by SAP® and from a wide selection of 3rd party BI vendors, all offering advanced reporting and visualization capabilities on ECC, HANA or other databases. So what does Every Angle offer that these do not? Every Angle provides clear advantages over normal data visualization and reporting tools, distinguishing itself both in the solution itself, and in its implementation and ongoing maintenance. The following details these differences.

Every Angle Empowers the Business User

Every Angle provides three clear and unique value propositions that empower business users to *know more* and *act faster*:

1. **It simplifies the data** – enabling end-users to both understand it and interrogate it
2. **Built-in intelligence** – additional analytics and fields that provide new insights
3. **End-user focused GUI** – releasing the business from needing IT to build reports

1. Simplification of the data

Every Angle provides real business user self-service through its ability to take complex SAP® data, held in separate tables within SAP®, and simplify it so that it can be understood by business users, not just SAP® specialists. This ability is possible because of the Every Angle Object model, which is a translation of the complex SAP®-data into an end user-oriented terminology we call 'Objects'. An Object is the digital representation of something which exists in reality (e.g. a material, a sales document, a customer, or a stock batch).

Each Object contains all relevant SAP® fields (from all the connected SAP® tables) and relationship to other objects (e.g. from purchase document item to PD header, material, info-record and vendor) as well as new fields that have been created as the results of calculations with algorithms (see 'built-in intelligence'). This fundamental concept enables End Users to perform their own data discovery, freeing them from their dependency on IT resources having to do this work – which allows these IT resources to focus on other priorities.

2. Built-in intelligence.

One of Every Angle's primary differentiators is the fact that it is loaded with unique **Built-in cross-process supply chain intelligence**. This added intelligence enables business users to **analyze their processes horizontally across the whole value chain** - from purchasing via production and warehousing and sales down to FI/Co (dynamic approach).

The Every Angle Supply/demand matching algorithm enables users to detect bottlenecks, understand backorders, highlight order pollution, spot delays, identify excess inventories or potential shortages and much more.

This algorithm works cross-module (MM/SD/PP/QM) and cross process, providing the capability to analyze the end-to-end supply chain processes within one single SAP® system (across all plants, and all levels in the Bill-of-Material).

This enables business users to:

- ✓ Analyze stock & planned receipts (allocation, reschedules, over-planned orders, excess, etc.)
- ✓ Analyze demand (availability, critical orders, current & future shortages, bottlenecks, etc.)

The result is > 500 out-of-the-box, ready to use analytical fields that empower business users with real insights that they can act upon, enabling them to resolve issues before the order is shipped. This enables them to maximize customer service, eliminate unnecessary costs, reduce waste, optimize inventory, manage risks and control data.

3. End-user, self-service GUI

Instead of presenting your business team with a series of pre-defined reports produced by IT-literate people, Every Angle's GUI contains **Templates, Diagrams and Search** options that enable business end users to find the answers to ad-hoc questions. In business, every day is different and the issues of that arise are often not known upfront. This means that different users want different insights at different times. To serve this need, Every Angle contains an army of angles and templates that end users can easily use, modify and save to their own liking.

The combination of these 3 factors differentiates Every Angle from the competition that simply displays and reports on data, and means that Every Angle is the only solution that provides real **business user self-service**.

Every Angle Simplifies the implementation

Plug-and-Play installation and implementation

Every Angle's built-in knowledge of SAP® enables it to extract data from productive SAP® databases automatically, enabling it to interpret your company's SAP®-customizing settings, SAP®-application logic and SAP®-data. This ability enables a plug-and-play installation procedure, enabling Every Angle to be **live in 3 days** and immediately ready-to-use.

Compare this to the BI competition, all of which still require IT specialists to undertake the time consuming and error prone process of requirements analysis, dataset design, data selection, extraction, transfer and publishing.

The diagram below summarises the advantages Every Angle provides over other reporting tools.

The Every Angle advantage: Actionable Insight vs Hindsight

	Every Angle	Other Reporting tools
Solution characteristics	<i>Designed and built for the business end user / information consumers</i>	<i>Designed and built for IT-people or for IT-savvy business people/data scientists</i>
	<ul style="list-style-type: none"> • Simplification of access to ALL relevant transactional data through the Every Angle Objectmodel 	<ul style="list-style-type: none"> • Slicing / Dicing / Dashboarding on an aggregated subset of the data within the constraints of the Data prepared by IT
	<ul style="list-style-type: none"> • Built-in cross-process intelligence for supply chain and finance (order status, critical order analysis, root cause) 	<ul style="list-style-type: none"> • No additional business logic is available
Implementation	<ul style="list-style-type: none"> • End user self-service supporting GUI that enables business users to rapidly create their own analysis based on templates/diagrams 	<ul style="list-style-type: none"> • Great and powerful GUI, but often for IT-savvy business people and data scientists
	<ul style="list-style-type: none"> • Plug-and-Play 3 day implementation, due to the built-in knowledge of SAP's application logic, data structure and customizing 	<ul style="list-style-type: none"> • Lengthy and time consuming project that includes requirements analysis, dataset design, build, test, implementation and management

ACTIONABLE INSIGHT

BEAUTIFUL HINDSIGHT



Every Angle

Cross-process self-service analytics for SAP®

Every Angle's self-service, cross-process analytical capability empowers organizations with new levels of actionable insight - enabling them to **'know more and act faster'**. Every Angle provides real **understanding** of what is actually going on across the business (and why), enabling people to act early enough to **control** performance and drive significant financial **improvements**.