



KNOW MORE. ACT FASTER.

## SERVICE OFFERING

# Program Management for SAP

SAP® Certified  
Powered by SAP NetWeaver®

SAP® Certified  
Integration with Applications on SAP HANA®

To help the customer get the most value out of using the Every Angle Software, during the Every Angle Start-up project, Business Value Assessment workshops are organized. The scope of these workshops is as broad as possible, both from a business process and an organizational point of view. Examples of workshops are the logistical business processes, finance and human resources. As a result of these workshops, use cases are identified.

To quantify the potential benefits, the Every Angle Business Value Calculator (BVC) is used during such a workshop. The output of the BVC is discussed with process experts to ensure that there is consensus on the outcome. These discussions will take place in an interactive way.

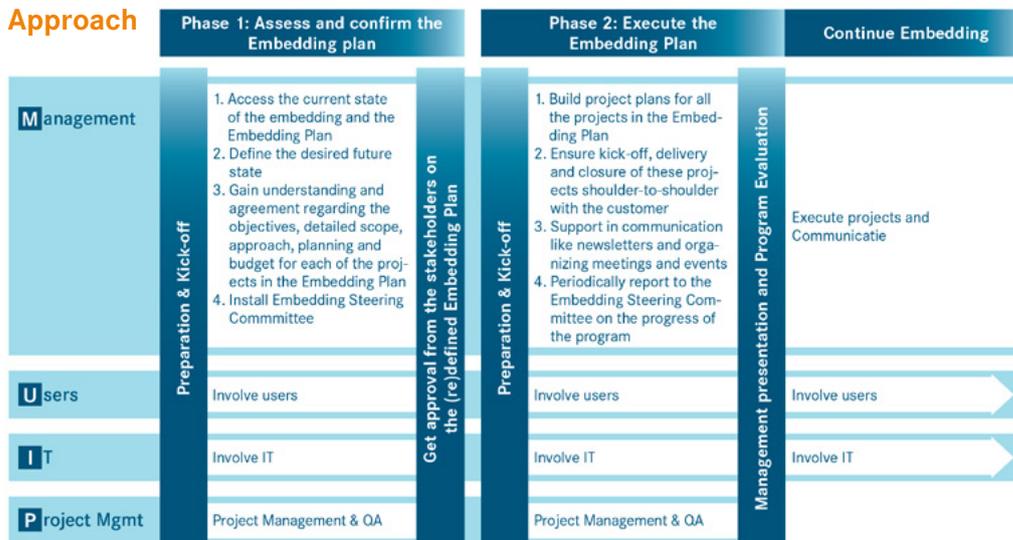
The start-up project will only cover part of the identified use cases, the remainder will be documented in the Embedding Plan. The Embedding Plan will be used by the customer ambassador and Account Management for proper follow up so that the customer will get most value out of using the Every Angle Software.

While during and right after the Every Angle Start-up project users enthusiastically use the software, it might become apparent that after some time the defined business targets have not been met and that the Embedding Plan is not effectively followed. Every Angle can help you back on track by assisting you with Program Management during Embedding so that you get most value out of your investment.

### Objective of the service package

Support the customer in Program Management during Embedding so that defined business targets of using the Every Angle software will be met.

### Approach



### Benefits for the business, IT department and management

The benefits of this service package are:

- ✓ More value out of the Every Angle investment
- ✓ Dedicated focus on the business targets of using Every Angle
- ✓ Structured program and project management
- ✓ More satisfied users
- ✓ Less ad-hoc requests for IT, because projects are planned more in advance
- ✓ Clear communication, governance and processes around Every Angle.